

How a Major Medical Facility Uses a Door Maintenance Contract to Reduce Expenses and Ease the Strain of Hiring Additional Facilities Professionals



CLIENT/CUSTOMER:

Delaware Medical Facility

SOLUTION:

Automatic Door
Maintenance Contract

BENEFITS:

- Reduction of Maintenance Costs
- Reduced Number of Breakdowns
- AAADM Certified Professionals
- 2 Preventative Maintenance Checks per year
- Priority Service Status

INDUSTRY: Healthcare



a Horton Automatics Company

“When you have hundreds of doors in your facility, hiring professional/ certified help is of utmost importance. This is especially true when it comes to the health and safety of our patients, staff, and visitors.

We had been using a company that was unreliable for our door service. They would often take weeks to get back to us. We hired Del-Mar Door and often times can they make a fix in the same day and have parts available in their van(s).”

~ Facility Manager, Delaware Medical Facility

OVERVIEW

Del-Mar Door Service, a branch of Door Services Corporation, has been providing all types of businesses Door Service Contracts in Delaware. Service contracts made available are unique to business needs and always include two preventative maintenance checks per year. Each plan provides an AAADM (American Association of Automatic Door Manufacturers) Certified Technician for the job and provides priority service status.



APPROACH

When the Delaware healthcare facility started experiencing major lapses in getting technicians out to service their doors, they called on Del-Mar Door who provides knowledgeable, timely service and peace-of-mind knowing that they are receiving preventative maintenance care twice a year. All Door Services Corporation service technicians can also now service the facilities' Won-Door Fire & Security horizontal sliding doors.

REDUCED EXPENSES + PEACE OF MIND

With a door service contract, the healthcare facility saves at least 25% or more over the life of their doors. When service technicians are dispatched on an emergency service call, costs inevitably go up because of labor hours and the need for 'on-demand' service. With the service plan in place, the facility doors are being maintained regularly and the chance for emergency service decreases dramatically.

25%

**SAVINGS OVER
THE LIFE OF
YOUR DOORS**

"Increasing preventive maintenance tasks is a surefire way to minimize the impacts of emergency maintenance and deferred maintenance costs, minimize downtime and extend the life of your equipment."

~ Peter Lawson, Vice President and General Manager of Door Services Corporation

CONCLUSION

The healthcare facility plans on adding a sliding door for every patient room in the ER. With certified AAADM technicians on staff, Del-Mar Door is equipped to handle the increase in number of doors at the facility and will continue to provide reliable automatic door service for the facility.

